

## **IFAT Environmental Technology Forum Africa Exhibitor Testimonials**

**- in alphabetical order -**

***Dr. Friedrich Hetzel, Head of Department Water and Waste Management, German Association for Water, Wastewater and Waste***

“There is an urgent need in South Africa for appropriate technology. The IFAT Environmental Technology Forum Africa here in South Africa gives a broad overview of what is already ready for implementation. I am very impressed with this first edition of the show, especially with the professionalism and the impressive discussions in the forum.”

***Fran House, Marketing Manager, De Nora, United Kingdom***

“We had visitors from municipal, mining, power and other industrial areas. Our aim was to understand the African market better and we reached that.”

***Andrea Jünemann, Head of Division IV B3, Waste and Water Management, Federal Ministry for Economic Affairs and Energy, Germany***

“For me as a representative of the German Federal Ministry for Economic Affairs and Energy, it was interesting to get an overview of waste management in South Africa, with respect especially to the obstacles and burdens but also to the advantages.”

***Ronny Lapke, Area Sales Manager, Hammel, Germany, Subsidiary South Africa***

“IFAT Environmental Technology Forum Africa was excellent for our networking. We had new contacts from Namibia, Zambia, Angola, Mozambique – in other words from all over Southern Africa. The presentation we put on promises great potential, and we presented our innovations. Johannesburg acts here as a hub in the African market.”

***Armin Müller, Branch Management Water/Wastewater Management, Festo, Germany***

“The IFAT Environmental Technology Forum Africa is a good platform for intensifying our existing customer contacts here. The water market in South Africa is still small, but it has great potential.”

***Mathias Mueller, Sales, Andritz, Germany***

“The quality of visitors attending the IFAT Environmental Technology Forum Africa was very good, we are satisfied. We had contacts from the sector, including from the sub-Saharan region. Africa is a good place to hold this show.”

***Hennie Pretorius, Industry Manager: Water and Waste Water, Endress+Hauser, Germany, Subsidiary South Africa***

“We had very good contacts with a good quality. The show here is a good experience and a lot of our customers are here.”

***Prof. Oliver C. Ruppel, Professor of Law: Department of Mercantile Law, University of Stellenbosch, South Africa***

“The IFAT Environmental Technology Forum Africa in Africa is a door-opener which not only comes at the right point in time, but is also necessary. The possibilities opening up here for companies are unlimited. The forum in this format featured an outstanding line-up of just the right participants from the water and mining sectors and from the relevant institutions.”

***Alfonso de Stasio, Regional Sales Manager, Ebara, Italy***

“Africa is a big market. This is the first time that we have shown our brand here to get more visibility. We had contacts from South Africa but also from neighboring countries. The IFAT Environmental Technology Forum Africa started at the right moment.”

***Danitta Touche, Marketing, WILO Pumps, Germany, Subsidiary South Africa***

“Our lead books are full. We generated many new leads from South Africa and the surrounding states. We definitely will join the show in 2017.”

***Dipl. Ing. Marcus Vollmer, BLOWWORKS, Verfahrenstechnische GmbH, Germany***

“Our village pump had its premiere in Africa at IFAT Environmental Technology Forum. The show is the perfect platform to present our products in the African market. We received big interest from the surrounding African states.”