



LPG Europe 2017

1st & 2nd March // London

KEY TOPICS

- Production & Pricing of Propane, Butane & Naphtha: a European Perspective
- Exploring the Connections Between LNG & LPG
- Global LPG Trade & Supply Trends: Maximising International Business Opportunities
- European LPG Markets: Challenges & Opportunities
- LPG as an Alternative Energy Source & Fuel of the Future
- Bio LPG – Benefits & Challenges
- Key Challenges in Today's LPG European Industry—Sharing Experiences Across LPG Supply Chain
- Market Applications & Utilisations; Opportunities for LPG Use in Automotive Market
- Expanding Market Possibilities: LPG as Petrochemical Feedstock & Alternative Heating Option
- LPG Logistics and Health & Safety



CONFIRMED SPEAKERS INCLUDE:

Renzo Bee, Chairman, GLPGP

Michael Welch, Industry Marketing Manager, Siemens

Ian Ter Haar, Global Product Director LPG, Vopak

Dr. Norbert Schmitz, General Director, ISCC

Zumrut Altay, Global Senior Marketing Manager, Independent Expert

For sponsorship opportunities, contact
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More information or Registration, contact
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ACI's LPG Europe Summit will bring together senior executives and experts from the LPG industry, as well as consultants, vehicle manufacturers and leading market analysts to discuss the latest challenges and developments within the LPG industry in Europe.

The two day event will give you an insight to the industry's latest challenges and business opportunities and, while focusing largely on LPG production and pricing in Europe, will also provide updates and future forecasts on LPG supply and demand trends.

By highlighting the key sector's marketing and promoting instruments, the conference will provide a holistic outlook on current and future business trends and applications.

Key Topics for Discussion:

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- LPG Logistics and Health & Safety

Registration is simple:

If you would like to register for this event or wish to find out more information, you can contact **Mado Lampropoulou** by using of the following methods:

Tel: +44 (0) 2031410607
Email: mlampropoulou@acieu.net



Afternoon refreshments & networking break at European Base Oils & Lubricants Summit, 14 –15 September, 2016, Warsaw, Poland

Sponsorship Opportunities:

With leading companies and organisations from the LPG industry attending and speaking at the event, we have the perfect vehicle to provide outstanding exposure to a senior level audience.

There are various sponsorship packages available, including sponsorship of cocktail reception on the first evening of the event and sponsorship of a networking lunch. For further details, please contact:

Jean-Jacques Hermans
Tel: + 44 (0) 20 3141 0608
Email: jhermans@acieu.net

Who should attend:

Senior LPG industry representatives, including LPG producers, traders & distributors, heads of LPG development & marketing, leading industry's consultants & market analysts, vehicle manufacturers and petrochemical companies.

Speaking Opportunities:

If you would like to be considered as a speaker at the event for a 30-45 mins presentation, please submit an abstract for consideration to:

Marta Kielerska
Tel: 0048 (0) 616 46 7058
Email: mkielerska@acieu.net

DAY 1Wednesday 1st March 2017**08:00 REGISTRATION & COFFEE****09:00 CHAIRMAN'S OPENING REMARKS****09:15 CONFERENCE PRESENTATION****Production & Pricing of Propane, Butane & Naphtha - a European Perspective**

- Propane, butane and naphtha pricing in Europe: Updates & Forecasts
- LPG Business profitability: Comparing production costs of propane, butane and naphtha

10:00 CONFERENCE PRESENTATION**Exploring the Connections Between LNG & LPG**

- European LNG market outlook and how this will impact LPG supply and demand
- The importance of LNG infrastructure developments in Europe for the LPG industry

10:45 MORNING REFRESHMENTS**11:15 SESSION ONE****Global LPG Trade & Supply Trends: Maximising International Business Opportunities**

Renzo Bee
Chairman
GLPGP

The expansion of LPG demand - How to make it happen?

- LPG imports from US - Will imports of shale gas influence prices in the European Energy sector in the future?

12:30 LUNCH**13:30 SESSION TWO****European LPG Markets: Challenges & Opportunities**

- An in-depth insight into three major LPG markets in Europe focusing on key trends and drivers:
 - Production capacities
 - Supply & demand
 - Trade Flows
 - Policy
 - Regulations
 - Taxation
 - Legislations

15:20 AFTERNOON REFRESHMENTS**15:50 CONFERENCE PRESENTATION****LPG as an Alternative Energy Source & Fuel of the Future; Increasing Public Awareness through Marketing & Promotion**

- Effective marketing of LPG as an electricity alternative
- Reaching out to consumers: Making LPG attractive to younger generations in light of the growing importance of LNG and `clean` solutions across Europe
- Convincing the public: LPG as a solution to reduce carbon emissions

Zumrut Altay
Global Senior Marketing Manager
Independent Expert

16:35 SESSION THREE**Bio LPG - Benefits & Challenges**

- Bio LPG - an effective way to meet emission reduction requirements?
- Bio LPG production: Assessing costs & technical adaptations
- Predictions on supply and demand trends

Dr Norbert Schmitz
General Director
ISCC
Sustainability certification of Bio LPG in Europe

17:50 CLOSE OF DAY ONE

DAY 2

Thursday 2th March 2017

08:30 **REGISTRATION & COFFEE**09:00 **CHAIRMAN OPENING REMARKS**09:05 **PANEL DISCUSSION****Key Challenges in Today`s European LPG Industry - Sharing Experiences Across LPG Supply Chain**

- To what extent can we control illegal LPG tank constructions located in unlicensed areas?
- Illegal export of LPG cylinders outside of Europe: Do we need to enforce tighter regulations, especially in shipping transport?
- Taxation avoidance: How can we ensure that legal obligations and payments are being equally obeyed?
- Being prepared for seasonal closings of large LPG companies in Europe: Securing business flow

Ian Ter Haar
Global Product Director LPG
Vopak

09:50 **SESSION FOUR****Market Applications & Utilisations: Opportunities for LPG Use in Automotive Market**

- Passenger cars - LPG as a transition product before full integration of the electric vehicles
- LPG use in heavy-duty vehicles and public transport - Assessing current and future trends

11:05 **MORNING REFRESHMENTS**11:35 **SESSION FIVE****Expanding Market Possibilities: LPG as Petrochemical Feedstock & Alternative Heating Option**

- Is LPG likely to substitute heating oil in the future? Current tendencies and future prognosis
- Using LPG in petrochemical plants instead of naphtha: Assessing possibilities and challenges

Michael Welch
Industrial Marketing Manager
Siemens

Can propane displace diesel as a fuel for power generation?

13:25 **LUNCH**14:25 **SESSION SIX****LPG Logistics and Health & Safety**


- Newest HSE methods in LPG cylinder transportation: ADR regulation & periodic inspections of LPG bulks and cylinders
- Domestic uses of LPG - the importance of educating the customers on safety techniques
- Technology innovations: New liquid metering technologies

16:15 **CHAIRMAN`S CLOSING REMARKS**

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 <http://www.acieu.net>

 **Postal Address:**
ACI Europe, 5/13 Great Suffolk Street, London, SE1 0NS

Registration Is Simple

Conference (Includes Documentation Packet)

1th & 2nd March, 2017

£1,595.00

(ex.VAT)

Documentation Packet Only

£420.00

Please Note.

Members and customers of all supporting organisations are entitled to a discount off their conference package.

For more information please call +44 (0) 20 3141 0607

Documentation Packet Available

We are selling the LPG Europe 2017 papers at just £395 (+£25 P&P). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting.

This important manual will be a source of invaluable reference for the future.

About ACI

ACI, a UK owned company, has been running successful conferences in the USA since 1999. Headquartered in Chicago with offices all around the States, ACI opened its European head office at the end of 2005 and has expanded rapidly, launching a series of events in key industries including maritime, energy, oil & gas, cosmetics, chemicals & media.

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Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call +44 (0)20 3141 0607 for more information.

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Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

Accommodation

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate in due course.